

21st September 2014

AV SCRIPT - BGR ENERGY SYSTEMS LTD.

FOUNDER'S DAY - B.G.RAGHUPATHY

Hand sketches image of founder as sketch happens vo

"Leadership is not about a title or a designation. It's about impact, influence and inspiration. Impact involves getting results, influence is about spreading the passion you have for your work, and you have to inspire team-mates and customers."

Mr. B.G.Raghupathy:

- First generation entrepreneur
- A Strategic Thinker
- A Dynamic decision-maker
- A Dedicated and Committed Technopreneur

It was only natural that the above qualities helped him create a world-class enterprise that can today handle projects of any size anywhere in the world.

His entrepreneurial zeal broke the monopoly in the market.

This has propelled BGR Energy Systems Ltd. into the ranks of the \$1 billion league - only four companies from Chennai have achieved this distinction till date.

HIS IDEALS & AIMS HAVE LEAD TO UNIQUE ENGINEERING ACHIEVEMENTS

SUPER: Energy and persistence conquer all things.

It was Mr. B.G.Raghupathy's ideal and aims was to be the first choice of customers in the industry.

His vision was to be a world class engineering company. His visionary thinking pioneered the concept of Balance of Plant (BoP) in India.

This led to some unique projects that he accomplished with a great team like BrG

THE TALLEST COOLING TOWER IN THE WORLD

- Natural Draft Cooling Tower -constructed at Kalisindh, Rajasthan, India for RRVUNL
- 202 m high structure
- Designed to withstand wind velocity of 170 KM per hour.

THE LARGEST BOTTOM ASH HANDLING SYSTEM IN THE WORLD

- Installed in Mettur Stage-3, 1 x 600 MW Thermal Power Project
- Designed for the maximum demand for 77 tonnes/per hour (tph)
- The Crushed ash is pneumatically conveyed to ash silos nearly a kilometer away
- Huge saving in water to the extent of 2000 cubic meters/per day

OUR COMPLETED PROJECTS

SUPER: Success depends upon drive and persistence. The extra energy required to make another effort or try another approach is the secret of winning.

Our world-class team, their drive and persistence has seen us achieve successful project completion and handover:

- 1) 23 MW CPP at Chittorgarh, Rajasthan
- 2) 95 MW CCPP – Phase I at Valuthur, Tami Nadu
- 3) 92.2 MW CCPP – Phase II at Valuthur, Tami Nadu
- 4) 120 MW CCPP at Karuppur, Tamil Nadu
- 5) 330 MW CCPP at Dholpur, Rajasthan
- 6) 500 MW TPS at Vijayawada, Andhra Pradesh
- 7) 500 MW TPP at Kakatiya, Andhra Pradesh

TODAY

SUPER: The energy of the mind is the essence of Life.

Today the company stands strong with BREAK THROUGH ORDERS Valued over INR`7160 Crore compared to last year. This is the year

TODAY

- the company is proud and honoured to participate in the noble tasks of building the energy infrastructure of this great country. Our projects are spread over the following states of Odisha, Rajasthan, Andhra Pradesh, Maharashtra, West Bengal, Uttar Pradesh, Chhattisgarh, Tamil Nadu

TODAY

- OUR BUSINESS DIVISIONS are profitable and strengthening our foundations and geared for future growth.

1) Our Oil & Gas equipment - Commenced Operation in 2001 - Income of `6.76 Crore in FY 13-14

2) Electrical Projects - Commenced Operation in 2002 - Income of `93 Crore in FY 13-14

3) Air Fin Cooler - Commenced Operation in 1995 - Market leader in India - Income of `138.16 Crore in FY 13-14

4) Environmental Engineering - Commenced Operation in 1996 - Market Leader in Deaerators - Income of `39.85 Crore in FY 13-14 Supplied on turnkey basis the largest ever Deaerator in India for NPC (Tarapur) with capacity of 3,013 TPH

Under execution -Six large-size Deaerators for Marfiqin Saudi Arabia, Hyundai Heavy Industries, Korea

OUR AWARDS & CERTIFICATIONS

SUPER: WINNERS NEVER QUIT while QUITTERS NEVER WIN

Fonders focus on international quality in the company's products and services helped us win many Export Performance Awards.

During his years of collaboration with GEA of Germany, we won the Indo German Chamber of Commerce Award for outstanding export performance.

His zeal and committment to excellence has seen us win 14 Prestigious Awards for Export Performance.

Other world standard certifications in our kitty are:

ISO Certification for Power Projects Division

ISO:9001 Certification for three Manufacturing Units

His go-getting attitude was seen when we won an order from Tenaga Nasional Berhard of Malaysia as part of their modernization program. We clinched the deal competing with a tough International player. In an interview with Business India magazine, Mr. B.G. Raghupathy had said, "It was most trying time in my life. The fight was bitter at every stage".

THE ROAD AHEAD - OUR FOUNDER'S VISION

SUPER: It is only through persistent effort, energy and resolute courage that we move on to better things

B.G.Raghupathy was also a compassionate leader. His people management skills were based on inspiration and motivation rather than force. He had a great concern for people. He always urged professionalism in every aspect of business. He invested full faith in people which inspired and motivated them to achieve.

B.G. Raghupathy always believed in the Rule of 3 and that the BGR Group should be one among the top 3. True to his global vision, this year the BGR Group has won the first overseas EPC contract at Iraq for 4 x 125 MW Gas Power Plant.

This is the YEAR OF REVIVAL. The strong foundations laid by our visionary leader will help us achieve and grow further.

Profits have soared in the year 2013-2014

We have won fresh orders and poised for further growth.

With our strong management team and powerful workforce, the skies are the limit.

We look forward to your support to turn our founder's vision into reality.

We are near. Together, let's achieve.

Remember, Energy and persistence can conquer all things.